



One Climate. One Future. One Chance.

**POSITION ANNOUNCEMENT – NOVEMBER 1, 2007
DEVELOPMENT DIRECTOR**

1Sky (www.1sky.org) is a powerful new campaign to aggregate a movement at the scale of the climate challenge we are confronting by communicating a positive vision and advocating a clear, simple set of goals and policy initiatives. 1 Sky was borne from the collective urgency and determination of a diverse group of leaders who believe that we must converge quickly and enthusiastically to form a movement capable of achieving solutions on the scale of the problem. Our diverse movement has many strengths, audiences and organizing strategies and 1Sky aggregates that power. 1 Sky is building a central staff of approximately 25 located in the D.C. area that works cooperatively with 1Sky partner organizations around the country to carry out our mission.

1Sky is seeking a full-time Development Director who as a key, senior team member will report to the Campaign Operations Manager and oversee the work of the Development Coordinator. S/he is responsible for meeting organizational fundraising goals, working with the Campaign Director, Campaign Operations Manager and board of directors.

PRIMARY RESPONSIBILITIES:

- Plan, manage and evaluate short and long-term fund-raising campaigns and activities that provide for full implementation of the 1Sky campaign plan.
- Identify and cultivate prospective donors, including foundations, individuals, businesses and partner organizations.
- Work with the national funding community to make 1Sky and our partner organizations a long-term priority.
- Oversee and work collaboratively with partner organizations to develop fundraising strategies.
- Work with Internet Director to launch a creative and lucrative on-line fundraising strategy.
- In collaboration with relevant staff, produce materials for all fund-raising activities.
- Manage personnel within the development department and interact with other organization staff members.
- Recruit and train volunteer fund-raising leadership

PROFESSIONAL REQUIREMENTS:

- A minimum of ten years experience in managing non-profit and/or campaign fundraising efforts, with demonstrated success in meeting multi-million dollar campaign goals.
- A personal track record of success in garnering individual major gifts.
- Ability to collaborate with other organizations to maximize financial support for all partners committed to the 1Sky goals.
- Excellent writing and editing skills.
- Strong interpersonal skills for donor cultivation and solicitation.
- Experience with successful event planning, on-line donor campaigns, and direct mail.
- Traditional and creative approaches to diversifying fundraising strategies.
- Strong organizational skills, management skills, and attention to detail.
- Bachelor's Degree in related field.
- A sense of humor, energy for challenges, and passion for stopping global warming.
- Computer skills, including database and excel spreadsheet management.
- Comfort with multi-tasking and a fast-paced, high-performance culture.

START DATE: Immediately

SALARY: Salary, commensurate with experience. An excellent benefits package is offered.

SUBMISSIONS: Cover letter, resume, and contact information for three (3) references from your most recent employment and/or education.

APPLICATION DEADLINE: Rolling, apply as soon as possible.

PLEASE SEND APPLICATIONS TO: jobs@1sky.org, putting **Job Application: Development Director** in the subject line.

NOTE: We are only accepting applications by email. Please do not make any inquiries about the position or the status of your application. Because of the volume of applicants we anticipate, we cannot respond individually to each application. We will contact those applicants that are of interest to the Search Committee directly.

1Sky is an equal opportunity employer. We carefully consider applicants for all positions without regard to race, color, religion, creed, gender, national origin, age, disability, marital or veteran status, sexual orientation, or any other legally protected status.